



Company Name: _____

Billing Address: _____

City: _____ State: _____ Zip Code: _____

Delivery Address: _____

City: _____ State: _____ Zip Code: _____

Years Open: _____ Existing Business with Change of Ownership? _____ Date of Ownership Change: _____

PLEASE LIST OTHER BUSINESSES OWNED/OPERATED IN THE GILLETTE PEPSI TERRITORY:

Account # _____ Store # _____ Location _____

Account # _____ Store # _____ Location _____

Proprietorship/Partnership/Corporation/Subsidiary/Other: _____

OWNER INFORMATION

Owner Name: _____ Owner Phone # (Home): _____

Owner Phone # (Cell): _____ Owner Phone # (Other): _____

Address: _____ City: _____ State: _____ Zip: _____

Social Security # _____ or Business Federal ID # _____

NOTE: APPLICATIONS WILL NOT BE ACCEPTED WITHOUT OWNER'S SOCIAL SECURITY NUMBER OR BUSINESS FEDERAL ID NUMBER.

BANK / FINANCIAL INSTITUTION INFORMATION

Name: _____ Phone # _____ Acct # _____

Address: _____ City: _____ State: _____ Zip: _____

CREDIT / TRADE REFERENCES

(1) Name: _____ Phone # _____ Acct # _____

Address: _____ City: _____ State: _____ Zip: _____

(2) Name: _____ Phone # _____ Acct # _____

Address: _____ City: _____ State: _____ Zip: _____

GILLETTE CREDIT POLICY FOR ACCOUNTS

Upon approval of this application, it is agreed that all purchases will be paid in full and in accordance with the terms of sale as stated on Pepsi-Cola Bottling Company of (La Crosse WI, Decorah IA, Rochester MN, Mankato MN) invoice(s). Net 10th of the month following delivery, which is the maturity date. Should the undersigned not pay according to terms, it is understood that credit privileges may be withdrawn and deliveries withheld. If it is necessary to obtain assistance in order to collect any outstanding account, the undersigned agrees to pay all reasonable legal fees and expenses including, without limitation, any court costs or expenses, including those incurred before and after judgment, arising in connection with same. Further, the undersigned agrees that delinquent accounts may be converted to a cash on delivery payment basis, and may be subject to a delinquency charge of 1.5% per month (18% APR) on the unpaid amount as of said maturity date and the expiration of each succeeding month.

If a check is returned to Pepsi-Cola Bottling Company of (La Crosse WI, Decorah IA, Rochester MN, Mankato MN) by the customer's bank for non-sufficient funds (NSF), a charge invoice of \$25.00 will be issued to the customer. The customer is required to replace the NSF check plus the \$25.00 charge with cash, money order or certified check.

The above information, as well as that given on the reverse side, is warranted to be true. In support of this application, Pepsi-Cola Bottling Company of (La Crosse WI, Decorah IA, Rochester MN, Mankato MN) is hereby authorized to obtain credit and/or financial information from the bank/financial institution and other credit reporting organizations or commercial firms with whom the undersigned have/has done business. It is understood that any such credit and/or financial information will be full, true and complete disclosure in connection with the matter referred to in this application for credit and supporting documents.

Authorized Representative (Please Print): _____

Authorized Signature: _____ Date: _____

Title: _____
(must be signed by Owner, President, or CEO if incorporated)

FOR INTERNAL USE ONLY

Sales Manager Name: _____ Location: _____

Comments: _____

Date Received: _____

Approved: _____ Declined: _____

Signed by Authorized Representative



1900 West Avenue South
La Crosse, WI 54601
608-785-0450

1303 Short Street
Decorah, IA 52101
563-382-8433

3393 Commercial Drive SW
Rochester, MN 55902
507-288-3772

1970 James Drive
North Mankato, MN 56003
507-345-5031